STANBIC HOLDINGS PLC

# H1 2026

# Financial Results

06TH AUGUST 2026

KENYA AND SOUTH SUDAN IS OUR HOME, WE DRIVE HER GROWTH

# Agenda

## Opening Remarks

Joseph Muganda
Chairman, Stanbic Holdings Plc

## Operating Environment & Strategy Execution

Dr. Joshua Oigara,
Chief Executive, Stanbic Holdings Plc

## Financial Outcomes

Dennis Musau,
Chief Financial and Value Officer

# Opening Remarks

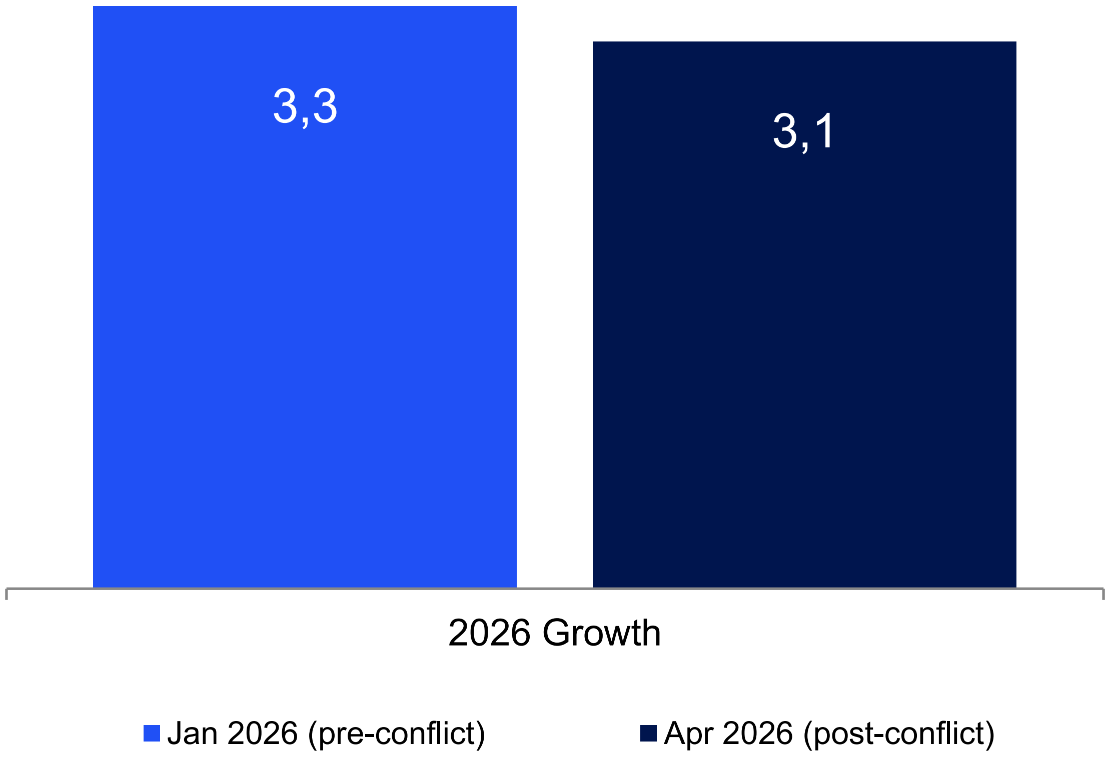
**Joseph Muganda**
Chairman, Stanbic Holdings Plc

# Our Operating Environment

**Dr. Joshua Oigara,**
Chief Executive, Stanbic Holdings Plc

# A War-Shocked Global Economy

## Global GDP Growth, 2026 (%)




GLOBAL MACROS

**3.1%** — **Global GDP** forecast 2026 cut from 3.3%

**4.4%** — **Headline inflation** revised upward from 4.1%

**$80** — **Brent crude oil** projected year-end 2026 price, after peaking at $112.95/Barrel in April

*JP Morgan Research*

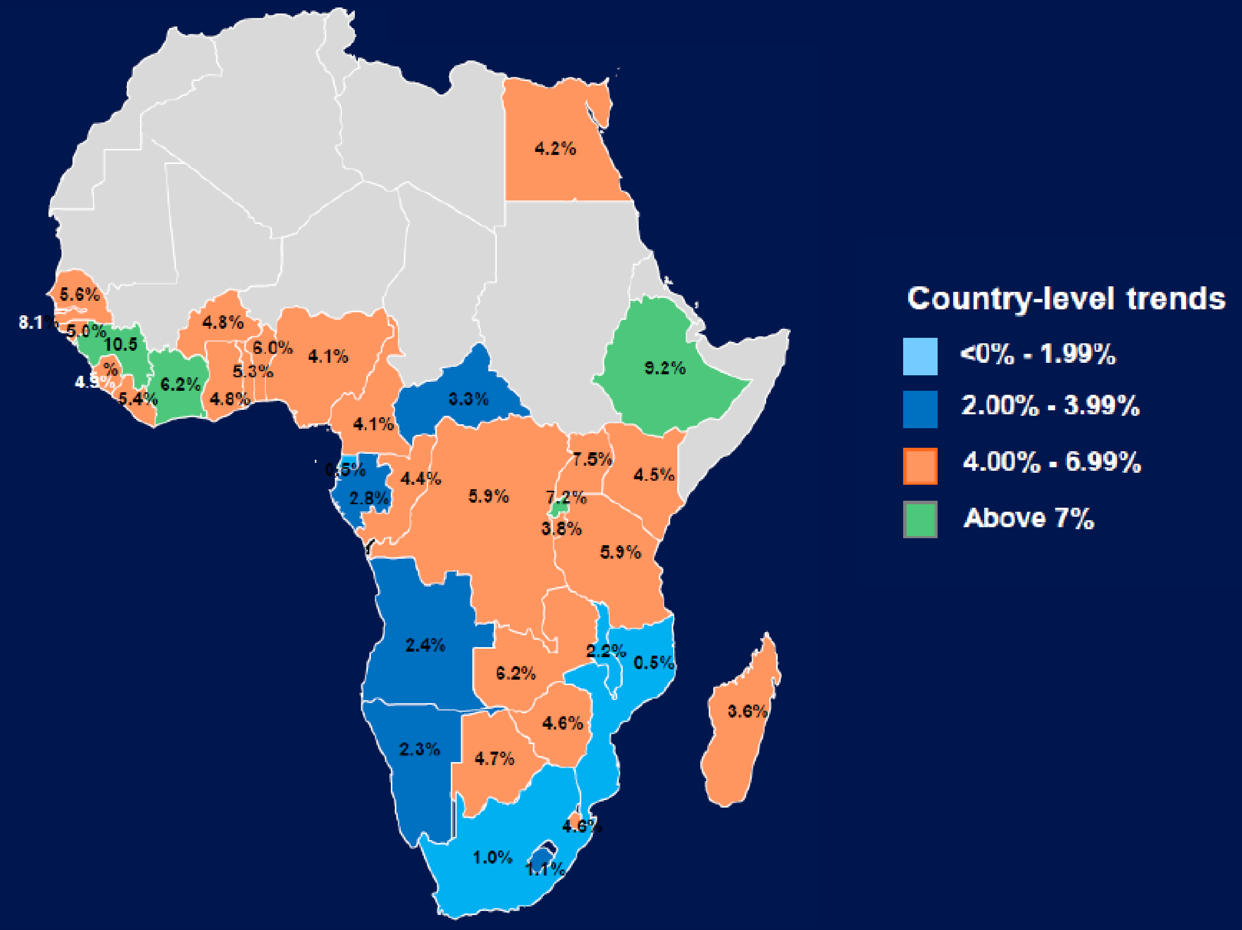


*Source: IMF World Economic Outlook, April 2026; World Bank Global Economic Prospects*

# Africa’s Resilience Amid Global Volatility

AFRICA– 2026 EST GDP GROWTH

Multi speed economic growth across SSA – Projected GDP growth rate at 4.2%




*Sources: IMF, Standard Bank Research*

# East Africa Outpaces Rest of SSA at 5.9% GDP Growth

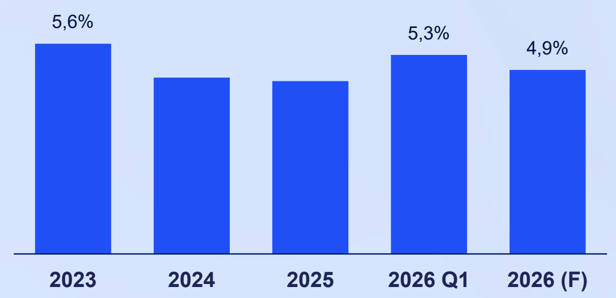
EAST AFRICAN MACROS

| | Kenya | Uganda | Tanzania | Rwanda | DRC | South Sudan |
|---|---|---|---|---|---|---|
| REAL GDP GROWTH | 4.5–4.9%<br>2026f real GDP | 6.5–7.8%<br>FY25/26f real GDP | 5.9–6.3%<br>2026f real GDP | 7.2–9.4%<br>2026f — EAC's fastest | 5.2–5.9%<br>2026f real GDP | 4.1–17.1%<br>2025/26f, oil rebound |
| INFLATION | 5.4–5.9%<br>2026f, within target | 4–4.3%<br>2026f, below target | 3.2–3.7%<br>2026f, in target | ~13.9%<br>2026f, above ceiling | 6.5–6.9%<br>2026–27f, easing | 14.0–21.8%<br>2025/26f, still high |
| POLICY RATE | ~ 8.75%<br>CBR — held | ~ 9.75%<br>BOU — held, 7th hold | ~ 5.75%<br>BOT — held | ~ 8.25%<br>NBR — hiked twice | ~ 12.5%<br>BCC — cut from 25% | ~ 13%<br>Weak transmission |
| CURRENCY | ~KES 130/USD<br>Stable | ~UGX 3,740/USD<br>Stable | ~TZS 2,600/USD<br>Stable | ~RWF 1,460/USD<br>Pressured | ~CDF 2,284/USD<br>Stabilizing | ~SSP 5,054/USD<br>Pressured |

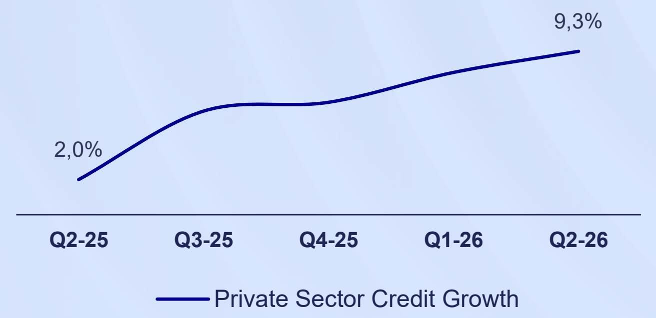
# Growth Moderates, as Fundamentals Hold Firm

KENYA MACROS

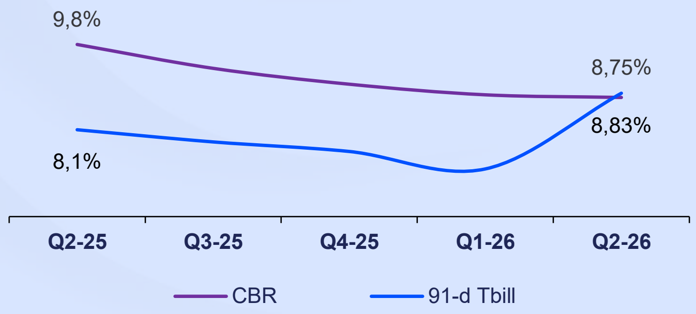
## GDP Growth



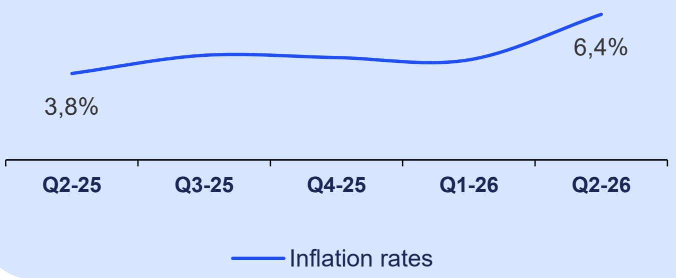

## Private Sector Credit Growth



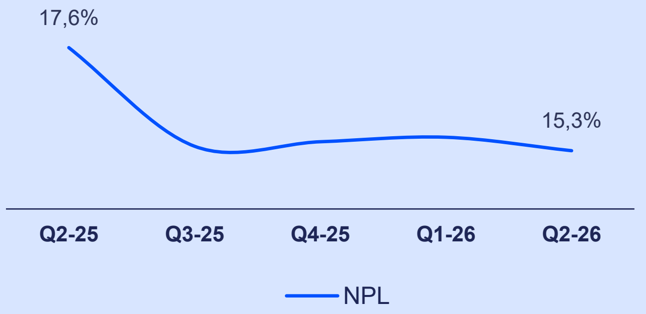

## CBR and T-Bill Rates



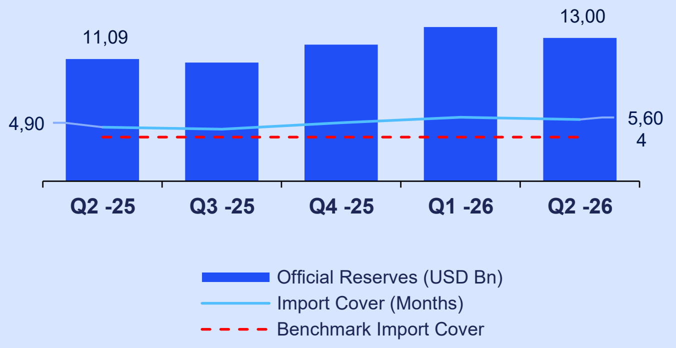

## Inflation




## NPL Trend




## Forex Reserves




*Source: Central Bank of Kenya*

# Market Opportunities and Risks in 2026

BANKING SECTOR LANDSCAPE

MARKET CONTEXT

### Uptick in Private Sector Credit Growth
- From 2% in mid 2025 to 9.3% currently

### Expansion in Public Sector Development Opportunities
- Transformational Infrastructure and energy projects

### Growth in Digital Banking and Fintech Ecosystems
- Global remittance and cross-border payment
- Enhanced E-commerce engagements
- Strong momentum in diaspora banking and remittances

### Global Economic and Geopolitical Volatility
- Middle East conflict
- Increasing trade protectionist practices
- Rising local political tensions

### Fiscal and sovereign-related risks
- Pending Bills and working capital strain affecting borrowers

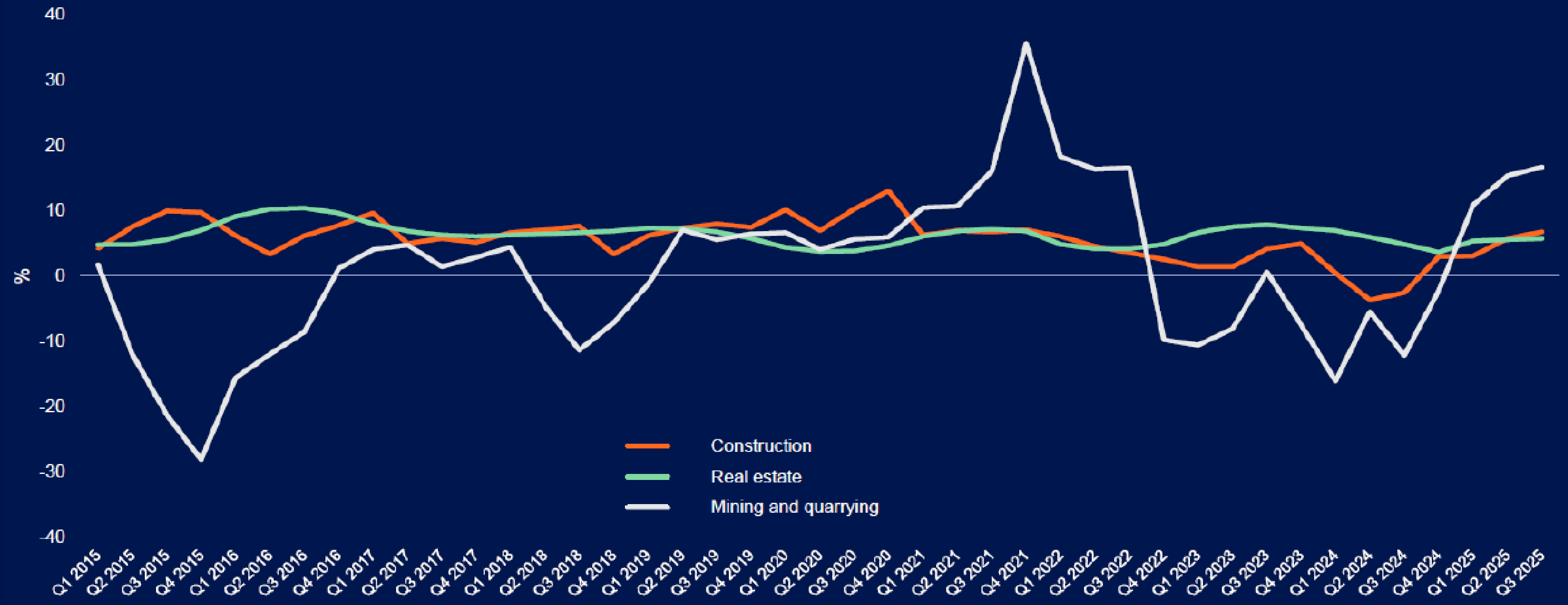
### Heightened Competition
- From digital banks, mobile money ecosystems and Fintech lenders

# Turnaround in Infrastructure-Related Sectors Could Hold Over the Medium Term

EMERGING GROWTH DRIVERS

Aided by securitization of government levies and the new infrastructure funding model

Construction, Real Estate, Mining and quarrying




Over 100 new building construction in Nairobi alone. Contractors plan to build 100,000 apartments in the near term.

*Sources: Kenya National Bureau of Statistics, Standard Bank Research*

# Strategy Execution

# Our One Stanbic Strategy (2024-2026)

**STRATEGY ON A PAGE**

## Strategic priorities

| Transform Client Experience | Execute With Excellence | Drive Sustainable Growth and Value |
| --- | --- | --- |

## Outcomes

| 14 - 16% | +50 | 41 - 43% | <9% | 23 - 25% |
| --- | --- | --- | --- | --- |
| REVENUE GROWTH CAGR | NPS SCORE | COST-TO-INCOME RATIO | NPL RATIO | RETURN ON EQUITY |

## Success Pillars

CLIENT FOCUS + EMPLOYEE ENGAGEMENT + RISK AND CONDUCT + OPERATIONAL EXCELLENCE = FINANCIAL OUTCOME + SEE IMPACT

# Delivering on Our Commitments: Tangible Progress Across Strategic Pillars

**KEY H1 2026 ACHIEVEMENTS**

## Our Strategy Execution

| Strategic Pillar | | | | |
|---|---|---|---|---|
| **Transforming Client Experience**<br>• Client Focus<br>• Employee Engagement | Energy Sector<br>**USD 263m**<br>Support in fuel importation | KPC IPO<br>**KES 10Bn**<br>Cash Management | Assets Management<br>**KES 7.0Bn**<br>Expansion in New Product Offerings | Staff Diversity<br>**50%:50%**<br>Male: Female |
| **Execute With Excellence**<br>• Risk and Conduct<br>• Operational Excellence | New Banking App<br>**Stanbizz**<br>For Commercial and Business clients | Channel Improvements<br>**Dynamic Currency Converter**<br>ATM Upgrade | Stanbic Fitch Rating<br>**"B"- Stable**<br>Affirmed | Non-performing Loans Ratio<br>**7.37%**<br>Achieved |
| **Driving Sustainable Growth and Value**<br>• Financial Health and Inclusion | D.A.D.A<br>**KES 54.3bn**<br>Disbursed since inception | Affordable Housing<br>**KES 1.1bn**<br>Disbursed in H1 2026 | Staff Diversity – Youth<br>**37%**<br>of Total Headcount | Diversity - Women<br>**16%**<br>Procurement spend |
| • Business Growth and Job Creation<br>• Infrastructure Development | Concessionary Funding<br>**KES 181m**<br>To MSMEs | Training<br>**357**<br>SMEs trained | Digital Skills<br>**23,069**<br>Youth trained | Sponsorships<br>**KES 4.2m**<br>In School fees |
| • Climate Change Mitigation and Adaptation | Solar Financing<br>**KES 875m**<br>Disbursed | Climate Smart Agriculture<br>**KES 862m**<br>Disbursed | Waste Recycled<br>**19,909kgs** | Carbon Reduction<br>**44tCO2e**<br>Reduced |

# We Are Recognised for Performance and Trust

ACCOLADES

**General Corporate Finance Financial Advisors by Deal Value**

2025 Dealmakers Africa Annual Awards.

**Winner, Mergers and Acquisitions Financial Advisor by Deal Flow**

2025 Dealmakers Africa Annual Awards

**Best Bank in Mortgage Finance, Best Bank in Mobile Banking, Best Bank in Tier 1 and 1st Runner-Up**

Overall Best Bank in Kenya at the Think Business Awards.

**Warrior for Good Award – Financial inclusion and access to finance- Stanbic Foundation**

Pezesha – Financial Literacy Award- Stanbic Foundation

**Best Investment Bank in Kenya**

Euromoney

**Internal Audit Function of the Year - Banking Institutions**

1st Runners Up



*Source: Stanbic Holdings FY2025 Results; Q3 2025 results coverage*

# Financial Outcomes

**Dennis Musau**
Chief Financial and Value Officer

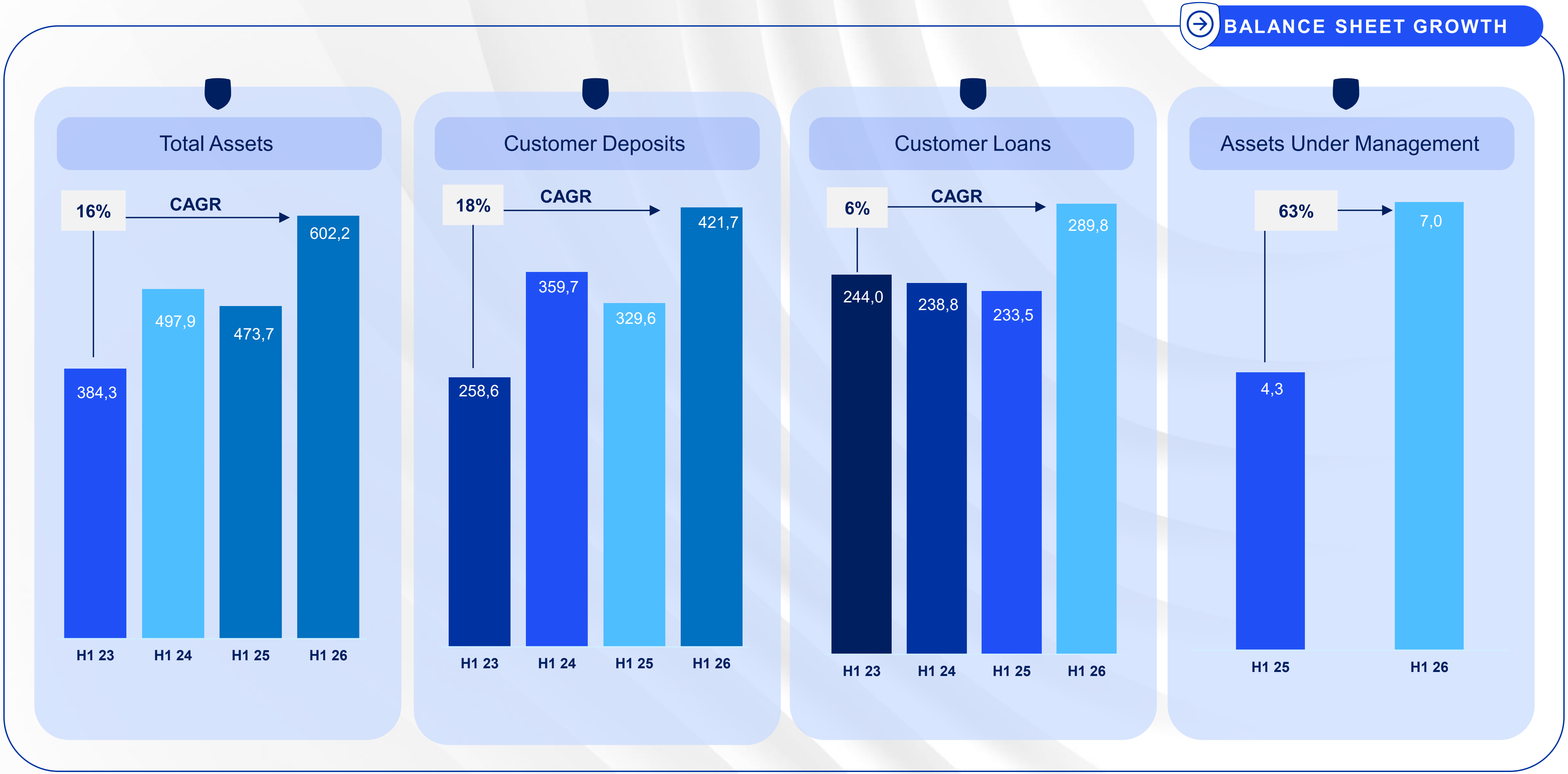
# Strategic Performance Drivers

PERFOMANCE DRIVERS

| Driver | Growth |
| --- | --- |
| Core Active SME Customers | 18% |
| 90-day Digitally Active Customers | 76% |
| Growth in digital Transactions | 17% |
| Growth in VAF Disbursements | 11% |
| Trading Volumes | 16% |
| Brokerage Volumes | 29% |

KES 2.65 Billion Invested in Digital Transformation Over the Last Three Years

# A Fortress Balance Sheet Continues to Underpin Our Growth



# Balance Sheet Growth Enabled by Strong Deposit Mobilization

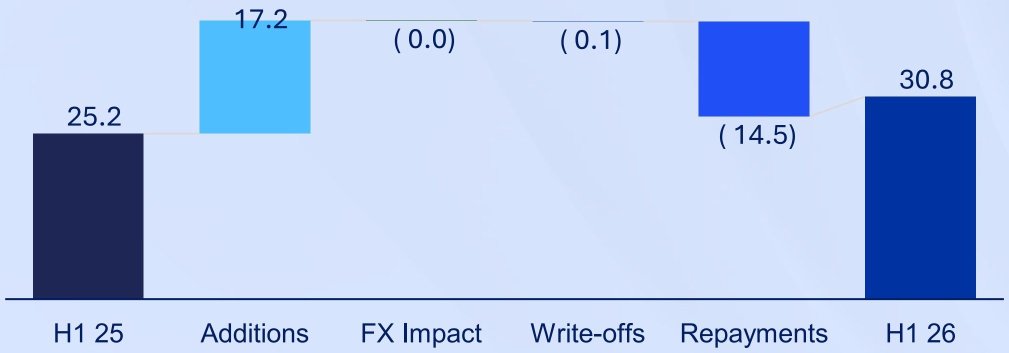
BALANCE SHEET

| | Kes millions | % of Portfolio | H1 2026 | FY 2025 | H1 2025 | YoY Change % |
|---|---|---|---|---|---|---|
| | **Assets** | | | | | |
| Prudential holdings and transitory portfolio | Financial investments | 29 | 176.9 | 108.1 | 108.4 | 63.2 |
| Liquidity versus yield rationalization | Loans and advances to banks | 12 | 70.4 | 93.6 | 75.3 | (6.5) |
| Growth ahead of industry private sector credit | Loans and advances to customers | 48 | 289.8 | 272.9 | 233.5 | 24.1 |
| | Other assets | 11 | 65.2 | 66.7 | 56.6 | 15.1 |
| | **Total assets** | **100** | **602.2** | **541.3** | **473.7** | **27.1** |
| | **Liabilities** | | | | | |
| Growth supported by active liquidity management | Deposits from banks | 8 | 45.8 | 44.9 | 20.8 | >100 |
| Customer confidence and trust reflected in deposit growth | Deposits from customers | 70 | 421.7 | 373.7 | 329.6 | 27.9 |
| Funding diversification | Borrowings | 2 | 13.1 | 13.0 | 13.0 | 0.5 |
| | Other liabilities | 7 | 42.4 | 29.5 | 36.1 | 17.6 |
| | **Total liabilities** | **87** | **523.0** | **461.1** | **399.5** | **30.9** |
| | **Equity** | | | | | |
| Shareholder value growth through retained earnings | Total equity | 13 | 79.2 | 80.1 | 74.3 | 6.7 |
| | **Liabilities and equity** | **100** | **602.2** | **541.3** | **473.7** | **27.1** |

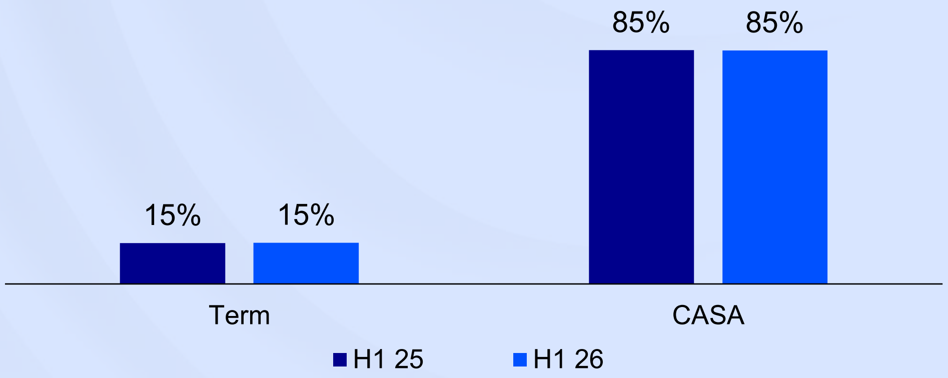
# Balance Sheet Highlights

BALANCE SHEET PROFILE

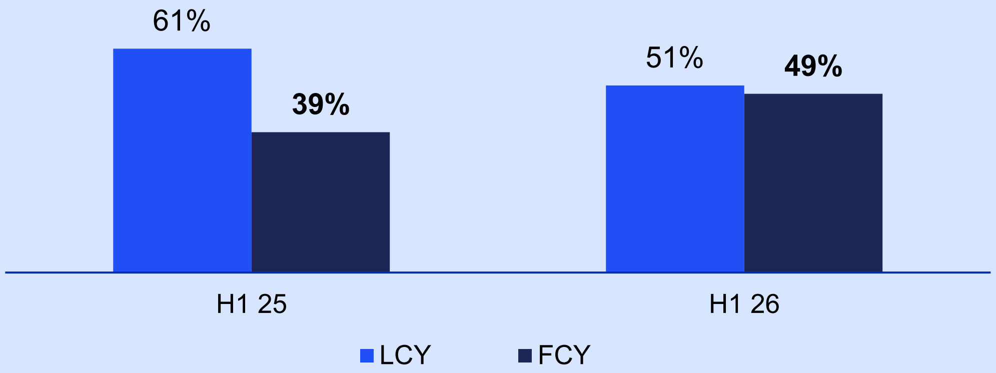
## GROSS LOAN MOVEMENT KES "M"



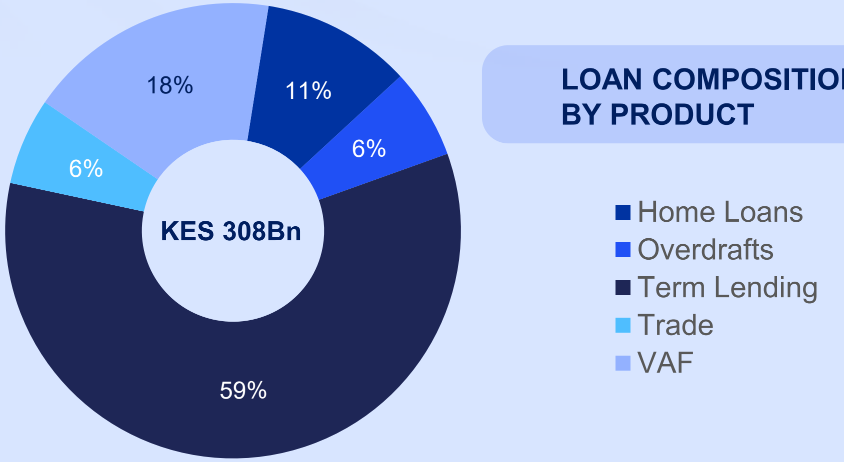

## DEPOSIT MIX STEADY - YoY




## LOAN BOOK CURRENCY MIX




## LOAN COMPOSITION BY PRODUCT



# Volume Growth And Transaction Activity Offset Margin Pressure

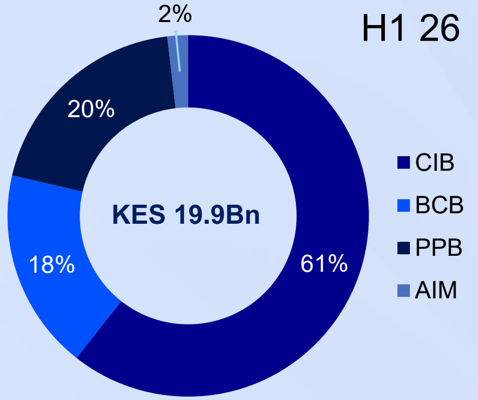
PROFIT AND LOSS

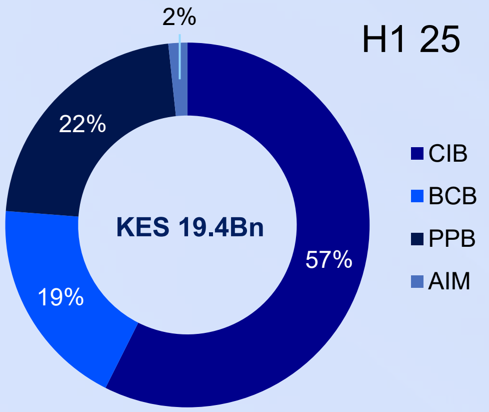
| | Kes "Bn" | H1 2026 | H1 2025 | % Change |
|---|---|---|---|---|
| Income growth despite overall yield reduction | Interest Income | 19.7 | 18.8 | 5.0 |
| Prudent funding cost management amid deposit growth | Interest Expense | (7.4) | (6.9) | (6.7) |
| | **Net Interest Income** | **12.3** | **11.8** | **4.1** |
| Higher transaction activity delivers digitization dividend | Fees & Comm Income | 4.3 | 4.0 | 6.9 |
| Trade volumes up 16% YoY, moderated by margin compression | FX Income | 3.3 | 3.6 | (7.9) |
| | **Non-Interest Revenue** | **7.6** | **7.6** | **(0.1)** |
| | **Total Income** | **19.9** | **19.4** | **2.5** |
| Financing growth; extracting efficiencies | Operating Costs | (9.9) | (9.4) | (5.3) |
| | **Operating Income** | **10.0** | **10.1** | **(0.2)** |
| Harnessing mature risk management capabilities | Impairments | (0.7) | (1.5) | 50.2 |
| | **Profit Before Tax** | **9.3** | **8.6** | **8.2** |
| Increase reflects of tax credits in the prior year | Tax | (2.7) | (2.1) | (31.2) |
| | **Profit After Tax** | **6.6** | **6.5** | **1.0** |

# Corporate Led Volumes Growth, With Net Interest Margin Trade-Offs

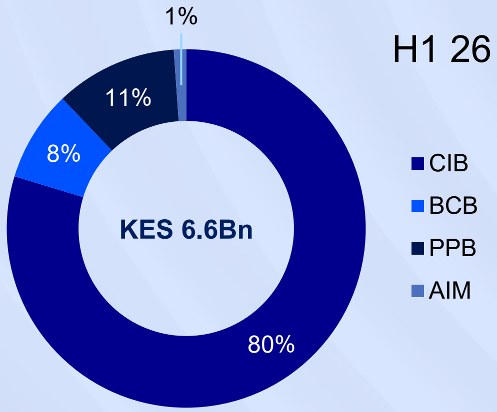
SEGMENT PERFOMANCE

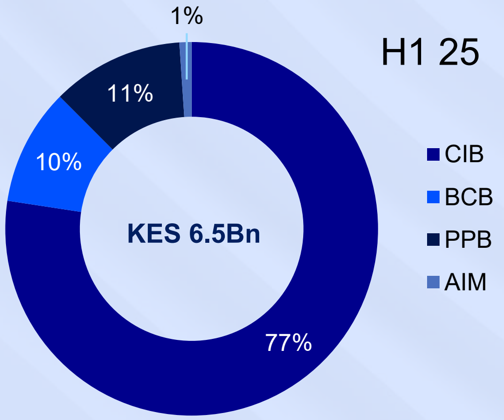
## Operating Income



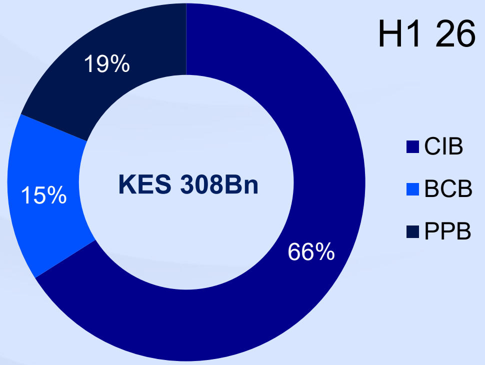



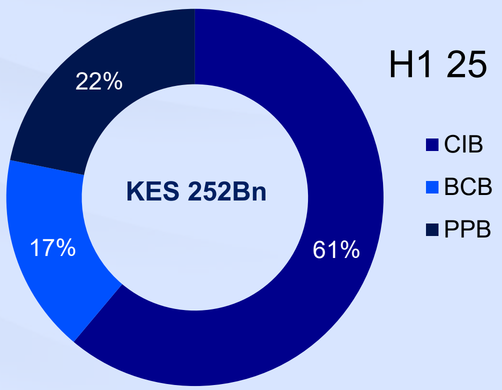

## Profit After Tax




## Gross Loans & Advances



# Operating Ratios Moderated by Market and Yield Curve Dynamics

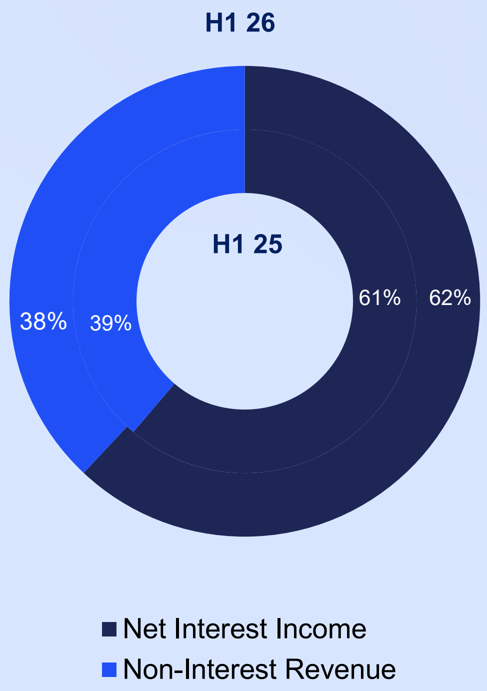
KEY PERFOMANCE RATIO

| H1 25 |  | H1 26 |
|---|---|---|
| Net Interest Margin (NIM) 5.93% | -122 bps | Net Interest Margin (NIM) 4.71% |
| Cost to Income Ratio (CTI) 48.1% | -140 bps | Cost to Income Ratio (CTI) 49.5% |
| Credit Loss Ratio (CLR) 1.19% | -69 bps | Credit Loss Ratio (CLR) 0.50% |
| Return on Equity (ROE) 17.4% | -134 bps | Return on Equity (ROE) 16.1% |
| Earnings Per Share (EPS) KES 16.56 | +15 cents | Earnings Per Share (EPS) KES 16.71 |
| Interim Dividend KES 3.80 | -216 cents | Interim Dividend KES 1.64 |

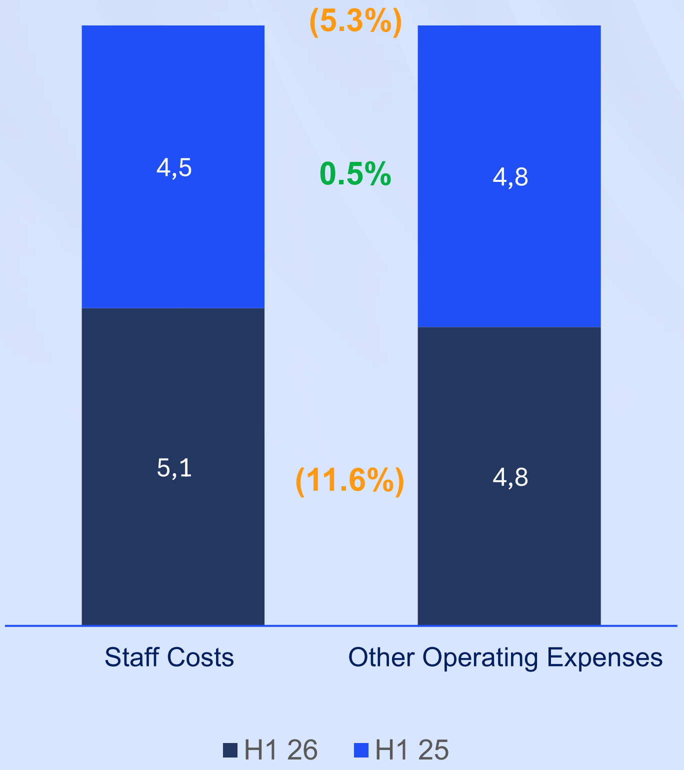
# Revenue Resilience Outpaced by Cost Growth, Elevating CTI

OPERATING EFFICIENCY

## NIR Ratio




## Operating Expenses

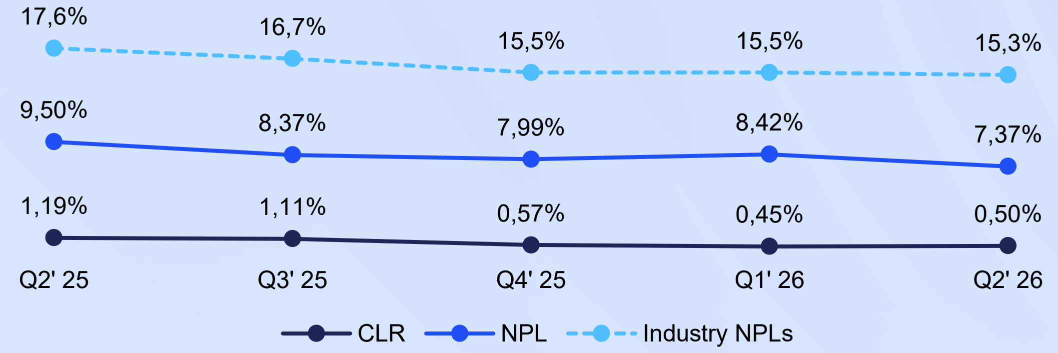



## CTI Trend

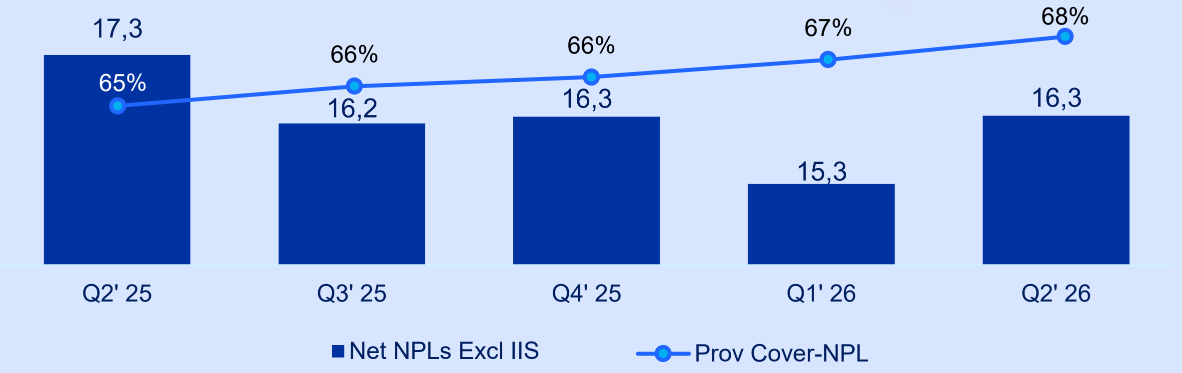
# Protecting Portfolio Health Through Active Risk Discipline

PORTFOLIO HEALTH

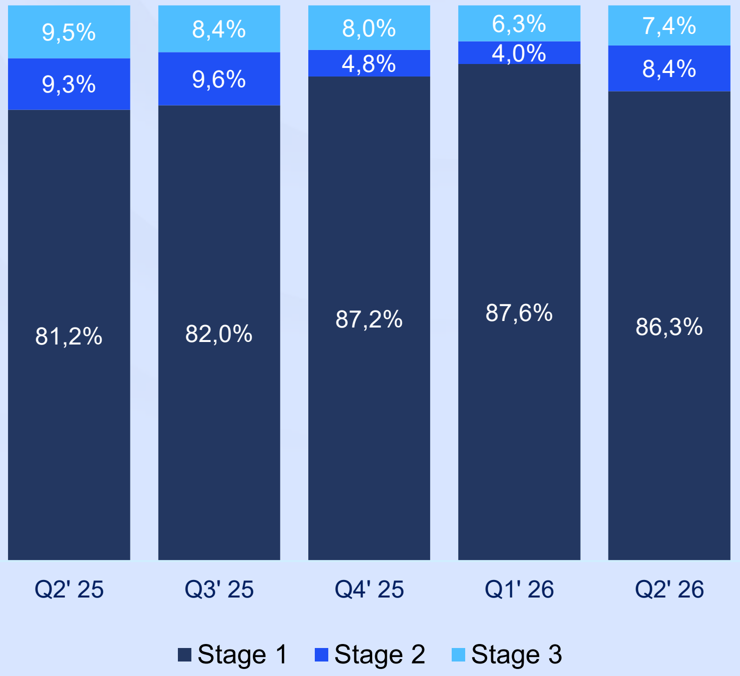
## NPLs and CLR




## Net NPLs Excl IIS




## Risk Profile of the Loan book

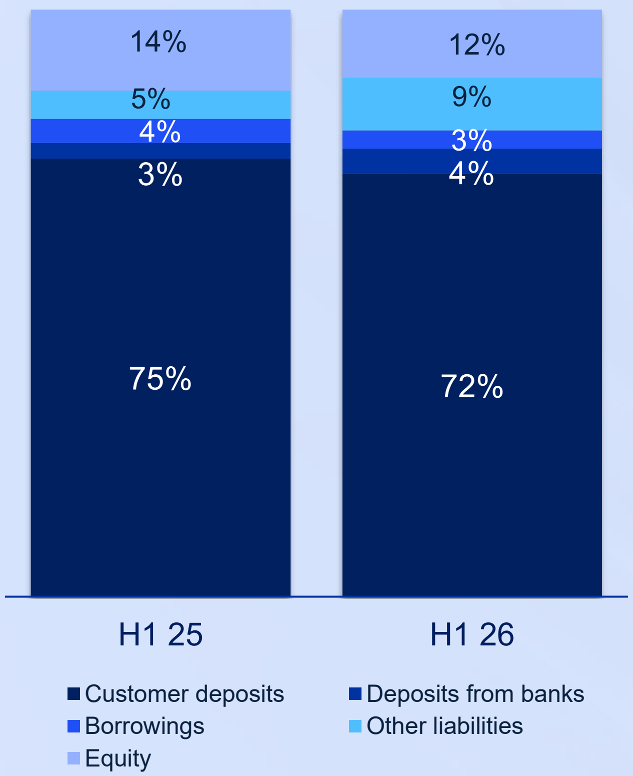



- NPLs are at about half the industry average
- CLR ranks among the strongest in the sector

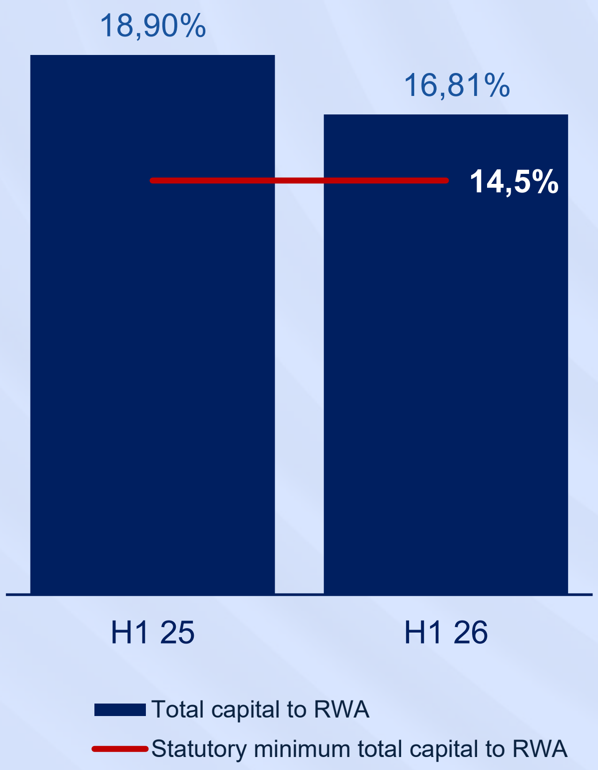
# Capital And Funding Capacity Aligned With Growth Strategy

FUNDING AND LIQUIDITY

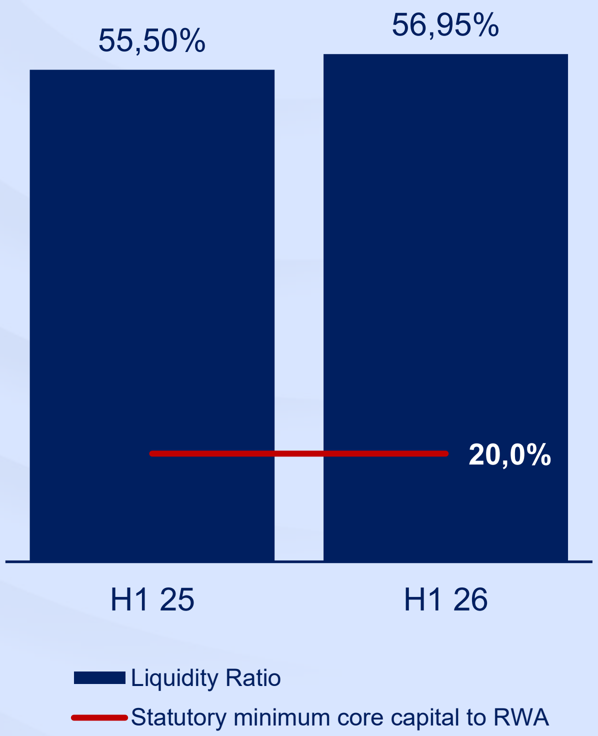
### Funding




### Total Capital Adequacy Ratio




### Liquidity Ratio



# Subsidiary and Branch Performance Overview

CONSOLIDATED PERFOMANCE

## STANBIC BANK KENYA LIMITED

| | H1 2026 | Growth YoY |
|---|---|---|
| **PAT** | KES 5,980m | (14%) |

## STANBIC BANK (SOUTH SUDAN BRANCH OPERATIONS)

| | H1 2026 | Growth YoY |
|---|---|---|
| **PAT** | KES 503m | >100% |

## STANBIC HOLDINGS PLC

PAT: **6,607m**

YOY GROWTH: **1%**

## STANBIC BANCASSURANCE INTERMEDIARY LIMITED

| | H1 2026 | Growth YoY |
|---|---|---|
| **PAT** | KES 84m | 17% |

## SBG SECURITIES LIMITED

| | H1 2026 | Growth YoY |
|---|---|---|
| **PAT** | KES 80m | >100% |

*Year on Year - ( YoY)*

# Strategic Priorities for H2 2026

LOOKING FORWARD

### Accelerate Revenue Growth

- Retail and Wealth segments
- Scale SME franchises
- Deepening Corporate Banking

### Deepen Ecosystem Banking

- Agribusiness Value Chains
- Energy & Renewable Energy
- Trade Finance & Supply Chain Solutions
- Public Sector entrenchment

### Disciplined Risk & Capital Management

- Maintain strong capital buffers amid sector-wide NPL pressure

### Improve Return on Equity

- Sustain margin discipline as the rate-cutting cycle matures

# THANK YOU